

# Robert B. Cleary, Jr., SIOR



**Senior Vice President**  
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Bob Cleary is a senior vice president with UGL Equis. A 21-year veteran of the Boston downtown leasing market, Bob's primary responsibilities include developing, managing and servicing national and local corporate relationships. He has represented developers, institutions, corporations and small businesses in the disposition, acquisition and leasing of commercial real estate.

Prior to joining UGL Equis, Bob was president and principal of The Codman Company, one of the oldest commercial real estate firms in the country. A past recipient of The Boston Business Journal's heralded "40 Under 40 Award" and GBREB's Commercial Broker Association's Deal of the Year / Downtown honors, Bob participates at elevated levels within the commercial real estate industry and the community, and has leased nearly 4 million square feet of office space in his career. He is a licensed real estate broker in Massachusetts and Rhode Island.

## Education:

B.A., Economics, Harvard College, Cambridge, MA  
Belmont Hill School, Belmont, MA

## Associations

Society of Office and Industrial Realtors (SIOR), past regional president and Boston statistics reporter, current NE Chapter Director; Greater Boston Real Estate Board (GBREB), past director and current member; Commercial Brokers Association (CBA), past director, past president; Multi-Million Dollar Leasing Club (1994-Present), inaugural member; Boys and Girls Clubs of Boston, overseer leadership council and facilities committee.

## Projects

- Represented Aspen Specialty Insurance in local and national lease acquisitions, lease dispositions and consolidation assignments totaling more than 75,000 SF.
- Represented The Abbey Group at Landmark Center in the HQ lease for Blue Cross Blue Shield of Massachusetts for office space totaling more than 500,000 SF.
- Represented First Marblehead Corp. in a variety of lease acquisition and expansion assignments totaling nearly 300,000 SF.
- Represented Devonshire Associates in leasing 275,000 SF to the executive and administrative offices of the Massachusetts Department of Public Health.
- Represented MSC United States in its headquarters acquisition, lease dispositions and restructuring totaling 105,000 SF.
- Represented Boston Properties in the disposition of its 30,000 SF former headquarters office building at 8 Arlington Street.
- Represented McGraw-Hill in numerous lease transactions on behalf of various divisions totaling nearly 100,000 SF.
- Represented DB/Alex Brown in the lease of 40,000 SF in consolidating Investment Banking, Market Research and Securities Brokerage divisions.
- Represented Harvard in 600,000 SF multiple transactions since 1996, providing market research, disposition, acquisition and strategic consulting services.
- Represented Fidelity Investments in more than a dozen lease transactions in Boston and nationally, including renewal, expansion and new locations.

## REPRESENTATIVE CLIENTS

Agfa  
America's Growth Capital  
Aspen Specialty Insurance  
Beacon Capital Partners  
Cantella & Company  
CapitalSource Finance  
Chargeurs/Novacel  
Commonwealth of MA  
DB Alex Brown  
Duane Morris  
Fidelity Investments  
First Marblehead Corp.  
Full Armor Corporation  
Gannett, Welsh & Kotler  
General Services Admin.  
Greater Boston RE Board  
Harvard University  
Jackson Lewis  
Locke Lord Bissell & Liddell  
MSC United States  
Palmer & Dodge  
Peabody & Arnold  
Raymond James & Assoc.  
Strategic Financial Partners  
University of Massachusetts